# CONTRACT #2 RFS # 345.71-711

Department of Human Services Division of Disability Determination

VENDOR: Versa Management Systems, Inc.



### RECEIVED

JUL 2 8 2006

### **FISCAL REVIEW**

# STATE OF TENNESSEE DEPARTMENT OF HUMAN SERVICES

www.state.tn.us/humanserv/
CITIZENS PLAZA BUILDING
400 DEADERICK STREET
NASHVILLE, TN 37248
Telephone 615-313-4700 TTY 1-800-270-1349
Fax 615-741-4165

PHIL BREDESEN
Governor

VIRGINIA T. LODGE Commissioner

July 27, 2006

James W. White, Executive Director General Assembly of the State of Tennessee Fiscal Review Committee 320 Sixth Avenue North—8<sup>th</sup> Floor Rachel Jackson Building Nashville, TN 37243-0057

#### Dear Director White:

Since 1996, the Tennessee Disability Determination Services (TDDS) has entered into an annual maintenance contract with Versa Management Systems to provide major systems upgrades, modify ongoing day-to-day software support, effect system enhancements, and achieve other changes mandated by the Social Security Administration (SSA) for DDS programs. Each year, prior to extending the contract term through amendment, TDDS' systems personnel make an inquiry with Versa management in order to determine if there will be any hourly rate changes or program analysis cost changes applicable to the upcoming contract year. Rate changes are approved if they fall within the national standards for the work requested, and the Social Security Administration agrees to fund the changes. This year, the rates have increased due to Document Management Architecture (DMA) and Electronic Disability Insurance Benefits (eDIB) programming. These projects are ongoing, and programmer time is more costly for enhancements due to commitments to SSA's priority Disability Services Initiative (DSI) project rollout. Programming and analysis costs over and above these projects necessitate an increase due to personnel assignment costs to expediently accommodate state requested and SSA mandated projects.

James W. White, Executive Director July 27, 2006 Page 2

Versa Management Systems, Inc. is the sole proprietor of software currently used to operate the SSA/TDDS AS/400 computer and IWA/LAN system. Versa has contracts with Tennessee and seventeen other states to provide ongoing day-to-day software support, systems enhancements, and other SSA mandated modifications. These states are known as IBM/Versa Users Group, and they share the cost of new modifications. Through its maintenance contract, the TDDS can purchase new application packages and enhancements in a shared cost arrangement with other states, resulting in significant cost savings. Versa provides more functionality than is provided by other SSA approved software providers. Furthermore, it would not only be cost prohibitive to terminate the services of Versa in favor of another service provider, but it would also have a catastrophic effect on TDDS' efforts to provide timely disability decisions to customers, due to significant periods of downtime in changing systems.

Due to the unique nature of the current Versa Case Expert software to the TDDS system operation, as well as Versa's knowledge and experience, and the cost sharing opportunity through SSA, I respectfully request that the current maintenance contract be extended through September 30, 2007. Costs incurred under this contract are funded in their entirety by the Social Security Administration. Thank you for your consideration of this non-competitive contract amendment.

Sincerely,

Virginia T. Lodge

Commissioner

VTL:kl



### TENNESSEE DISABILITY DETERMINATION SERVICES

#### **MEMORANDUM**

TO:

Bill Ezell, Chief Information Officer OIR

FROM:

**Kelly Long, DDS Contracts Supervisor** 

SUBJECT:

345.71-711

DATE:

7/17/06

Each year, prior to initiating a contract amendment, Tennessee Disability Determination Systems personnel make an inquirey with Versa management to determine if there are any hourly rate changes or program analysis cost changes. Rate changes are approved if the changes fall within the national standards for the work requested and Social Security Adminstration (SSA) agrees to fund the requested changes. This year the rates have increased due to Document Management Archetecture (DMA) and Electronic Disability Insurance Benefits (eDIB) programming. This project is continuing, and programmer time is more costly for enhancements due to project commitments to SSA's Disability Service Initiative (DSI) rollout. This is the SSA Commissioner's priority project. Programming and analysis costs over and above these projects necessitate an increase due to personnel assignment costs to accommodate state requested and SSA mandated projects in a timely manner.

Versa Management Systems, Inc. is the sole proprietor of the software currently used to operate the SSA/Tennessee Disability Determiniation Services's (TDDS) AS/400 computer and IWA/LAN system. Since 1996 the TDDS has entered into an annual maintenance contract with Versa to provide major upgrades, modify and update the system. Versa has contracts with 17 other states to provide ongoing day to day software support, systems enhancements and other required changes mandated by SSA for DDS programs. These states are known as IBM/Versa Users Group and they share the cost of new modifications. Through this maintenance contract, the TDDS can purchase new application packages and enhancements in a shared cost arrangement with other states, which results in significant cost savings. The contract period for the current maintenance agreement is through September 30, 2006.

Due to the uniqueness of the current VDDS software to the TDDS operation, Versa's knowledge, experience, and the cost sharing opportunity arrangement through SSA, we respectfully request that the current maintenance contract be extended through September 30, 2007.

All cost under this contract are covered 100% by federal funds from the Social Security Administration. Your consideration of this sole source request is appreciated.

REQUEST: NON-COMPETITIVE AMENDMENT RECEIVED

APPROVED

JUL 2 8 2006

### FISCAL REVIEW

Commissioner of Finance & Administration Date:

EACH	I REQUEST ITEM BELOW MUST BE DETAILED OR ADDRESSED AS RE	QUIRED.						
) RFS#	345.71-711							
2) State Agency Name :	Department of Human Services Disability Determination Section							
	EXISTING CONTRACT INFORMATON							
3) Service Caption :	Computer Maintenance and Software Services for the Departm Determination Section/Social Security Administration Compute	nent of Human Services Disability r System						
4). Contractor:	Versa Management Systems, Inc.							
5) Contract #	FA 04-15746							
6) Contract Start Date :	) Contract Start Date :							
7) <u>Current</u> Contract End	9/30/08							
8) Current Total Maximum Cost IF all Options to Extend the Contract are Exercised: \$800,000.00								
	PROPOSED AMENDMENT INFORMATON							
9) Proposed Amendment#								
10) Proposed Amendmen (attached explanation r	t Effective Date : equired if date is < 60 days after F&A receipt)	10/01/06						
11) Proposed Contract E	nd Date IF <u>all</u> Options to Extend the Contract are Exercised :	9/30/08						
12) Proposed Total Maxim	num Cost IF <u>all</u> Options to Extend the Contract are Exercised :	\$800,000.00						
13) Approval Criteria : (select one)	X use of Non-Competitive Negotiation is in the best interes	t of the state						
, , ,	only one uniquely qualified service provider able to prov	ide the service						
14) Description of the Pr	oposed Amendment Effects & Any Additional Service :							
Annual Maintenance and M	lajor Software Upgrades to the Versa Disability Determination Syste	m (VDDS)						
15) Explanation of Need	for the Proposed Amendment :							
The amendment is needed	to provide the Tennessee Disability Determination Services ongoin	g day to day software support, systems						

inhangements and other required changes mandated by the Social Security Administration for DDS programs. Without this support the agency would not be able to function. To use another source would not be cost effective and would cause the entire agency to she down and be retrained. This would also result in significant delays in decisions for applicants for Social Security Disability Benefits. To amendment is 100% federally funded by the Social Security Administration.	iut he
16) Name & Address of Contractor's Current Principal Owner(s) :  (not required if proposed contractor is a state education institution)	
Versa Systems, Inc. 110 North Kenilworth Avenue #7-A Oak Park Illinois 60301-1218	
17) Documentation of Office for Information Resources Endorsement : (required only if the subject service involves information technology)	
select one: Documentation Not Applicable to this Request X Documentation Attached to this Request	
18) Documentation of Department of Personnel Endorsement : (required only if the subject service involves training for state employees)	
select one: X Documentation Not Applicable to this Request Documentation Attached to this Request	
19) Documentation of State Architect Endorsement : (required only if the subject service involves construction or real property related services)	
select one: X Documentation Not Applicable to this Request Documentation Attached to this Request	
20) Description of Procuring Agency Efforts to Identify Reasonable, Competitive, Procurement Alternatives :	
See #21	
21) Justification for the Proposed Non-Competitive Amendment :	
Versa has proprietary interest in the software with the Social Security Administration and no other vendor can modify or update the program	
REQUESTING AGENCY HEAD SIGNATURE & DATE:  (must be signed & dated by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR— signated by an authorized signatory will be accepted only in documented exigent circumstances)	:ure
	-
1 200128106	
Agency Head Signature Date	

01



# FAX TRANSMITTAL

TO:

Bill Ezell, Chief Information Officer

Office for Information Resources

FAX # 532-0471

FROM:

Kelly Long

FAX # 253-1779

DATE:

7/17/06

RFS #

345,71-711

RE;

Procurement Endorsement - Annual maintenance and major

software upgrades to the Versa Disability Systems (VDDS)

### NUMBER OF FAX PAGES (including cover): 37

The nature and scope of service detailed in the attached service procurement document(s) appears to require Office for Information Resources (OIR) review and support, because the procurement involves information technology or information systems services.

This communication seeks to ensure that OIR is aware of the procurement and has an opportunity to review the matter. Please determine whether OIR is supportive of the procurement. If you have any questions or concerns about this matter, please call Kelly Long at 743-7843

Please indicate below your response to this proposed procurement, and return this communication at your earliest convenience (note the return FAX number above).

Thank you for your help.

Attachment(s)

**OIR Endorsement:** 

OIR Chief Information Officer Signature

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VERSA MANAGEMENT SYSTEMS, INC.   C- or V- V362989060-02								
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#### AMENDMENT # 03 TO CONTRACT FA 04-15746

This Contract, by and between the State of Tennessee, Department of Human Services, hereinafter referred to as the State, and VERSA MANAGEMENT SYSTEMS, INC., hereinafter referred to as the Contractor, is hereby amended as follows:

- Delete Section B.1 in its entirety and insert the following in its place:
  - B.1. Contract Term. This Contract shall be effective for the period commencing on October 1, 2003 and ending on September 30, 2007. The State shall have no obligation for services rendered by the Contractor which are not performed within the specified period.
- Delete Section C.1. in its entirety and insert the following in its place:
  - C.1. Maximum Liability. In no event shall the maximum liability of the State under this Contract exceed Six Hundred Forty Thousand Dollars and No Cents (\$640,000.00), or One Hundred Sixty Thousand Dollars and No Cents (\$160,000.00) for the period October 1, 2003 through September 30, 2004, and One Hundred Sixty Thousand Dollars and No Cents (\$160,000.00) for the period October 1, 2004 through September 30, 2005, and One Hundred Sixty Thousand Dollars and No Cents (\$160,000.00) for the period October 1, 2006, and One Hundred Sixty Thousand Dollars and No Cents (\$160,000.00) for the period October 1, 2006 through September 30, 2007. The Service Rates in Section C.3. shall constitute the entire compensation due for the Service and all of the Contractor's obligations hereunder regardless of the difficulty, materials or equipment required. The Unit Rates include, but are not limited to, all applicable taxes, fees, overheads, profit, and all other direct and indirect costs incurred or to be incurred by the Contractor.

The Contractor is not entitled to be paid the maximum liability for any period under the Contract or any extensions of the Contract for work not requested by the State. The maximum liability represents available funds for payment to the Contractor and does not guarantee payment of any such funds to the Contractor under this Contract unless the State requests work and the Contractor performs said work. In which case, the Contractor shall be paid in accordance with the Service Rates detailed in Section C.3. The State is under no obligation to request work from the Contractor in any specific dollar amounts or to request any work at all from the Contractor during any period of this Contract.

- 3. Delete Section C.3. in its entirety and insert the following in its place:
  - C.3. Payment Methodology. The Contractor shall be compensated based on the Service Rates herein for units of service authorized by the State in a total amount not to exceed the Contract Maximum Liability established in Section C.1. The Contractor's compensation shall be contingent upon the satisfactory completion of units of service or project milestones defined in Section A. The Contractor shall be compensated based upon the following Service Rates for the Period October 1, 2003 through September 30, 2004:

AMOUNT

SERVICE UNIT/MILESTONE

Programming Services

\$120.00/per hour

Technical Analysis

\$130.00/per hour

The Contractor shall be compensated based on upon the following Service Rates for the Period October 1, 2004 through September 30, 2005:

AMOUNT

SERVICE UNIT/MILESTONE

Programming Services

\$125.00/per hour

Technical Analysis

\$137.50/per hour

The Contractor shall be compensated based on upon the following Service Rates for the Period October 1, 2005 through September 30, 2006:

AMOUNT

SERVICE UNIT/MILESTONE

Programming Services

\$125.00/per hour

Technical Analysis

\$135.00/per hour

The Contractor shall be compensated based on upon the following Service Rates for the Period October 1, 2006 through September 30, 2007:

AMOUNT

SERVICE UNIT/MILESTONE

**Programming Services** 

\$130.00/per hour

Technical Analysis

\$140.00/per hour

The Contractor shall submit monthly invoices, in form and substance acceptable to the State with all of the necessary supporting documentation, prior to any payment. Such invoices shall be submitted for completed units of service or project milestones for the amount stipulated.

The other terms and conditions of this CONTRACT not amended hereby shall remain in full force and effect.

IN WITNESS WHEREOF:		
VERSA MANAGEMENT SYSTEMS, INC.:		
BRENDA RIDDELL, VICE PRESIDENT	Date	
DISABILITY DETERMINATION		
Tamra L. Smith, Director	Date	
Tame J. Clarke, D. C. C.		1
Department of Human Services:		
Virginia T. Lodge, Commissioner	Date	
APPROVED:	1	
DEPARTMENT OF FINANCE AND ADMINISTRATION:	,	
		·
M. D. Goetz, Jr., Commissioner	Date	
M. D. Good, 611, 601111111111111111111111111111111		
COMPTROLLER OF THE TREASURY:		*
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John G. Morgan, Comptroller of the Treasury	Date	

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## REQUEST: NON-COMPETITIVE AMENDMENT

APPROVED yer attached recommendation of the FRC & OIR	NJ
Commissioner of Finance & Administration  Date: 9-19-85	

	EACH REQUEST ITEM BELOW MUST BE DETAILED OR ADDRESSED AS REQUIRED.						
1)	RFS # 345.71-711						
2)	State Agency Name : Department of Human Services-Disability Determination Section						
	<del></del>	EXISTING CONTRACT INFORMATON					
3)	Computer Maintenance and Software Services for the Department of Human Services, Disability Determination Section/ Social Security Administration Computer System						
4)	Versa Management Systems, Inc.						
5)	5) Contract # FA 04-15746						
6)	Contract Start Date :	10/01/03					
7)	Current Contract End Date	9/30/08					
8)	Current Total Maximum C	\$800,000.00					
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9)	Proposed Amendment#		02				
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11]	Proposed Contract End D	ate IF <u>all</u> Options to Extend the Contract are Exercised :	9/30/08				
12)	Proposed Total Maximum	Cost IF <u>all</u> Options to Extend the Contract are Exercised :	\$800,000.00				
13]	Approval Criteria : X (select one)	use of Non-Competitive Negotiation is in the best interest	of the state				
		only one uniquely qualified service provider able to provi	de the service				
14)	Description of the Propos	ed Amendment Effects & Any Additional Service :					
An	nual Maintenance and Major	Software Upgrades to the Versa Disability Determination System	n (VDDS)				
15)	Explanation of Need for the	ne Proposed Amendment :	RECEIVED  SEP 0 9 2005				
			SEP 0 9 2005				

enhancements and other agency would not be down and be retrained	eded to provide the Tennessee Disability Determination Soner required changes mandated by the Social Security Ad be able to function. To use another source would not be a little would also result in significant delays in decisions rederally funded by the Social Security Administration.	ervices ongoing day to day software support, systems ministration for DDS programs. Without this support cost effective and would cause the entire agency to shut for applicants for Social Security Disability Benefits. The						
16) Name & Address (not required if pro	6) Name & Address of Contractor's Current Principal Owner(s):  (not required if proposed contractor is a state education institution)							
Versa Systems, inc. 1	110 North Kenilworth Ave. #7-A Oak Park Illinois 60301-12	218						
17) Documentation of (required only if the	of Office for Information Resources Endorsement : ne subject service involves information technology)							
select one:	Documentation Not Applicable to this Request	X Documentation Attached to this Request						
18) Documentation (required only if the	of Department of Personnel Endorsement : ne subject service involves training for state employees)							
select one:	X Documentation Not Applicable to this Request	Documentation Attached to this Request						
19) Documentation (required only if the	of State Architect Endorsement : he subject service involves construction or real property re	elated services)						
select one:	X Documentation Not Applicable to this Request	Documentation Attached to this Request						
20) Description of P	rocuring Agency Efforts to Identify Reasonable, Com	petitive, Procurement Alternatives :						
See # 21								
21) Justification for	the Proposed Non-Competitive Amendment :							
Versa has proprietary interest in the software with the Social Security Administration and no other vendor can modify or update the program.								
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	T =	Osbo					ls th	e Con	tractor a	/ENDOR	? (per OMB A	\-133)		
Name: Address:	400	Dead	erick Street									·		
Phone:	Citiz	ens F	laza Building	- 5th Flo	or									
			TN 37248 -5367											
							Is the Fiscal Year Funding STRICTLY LIMITED?							
Proci	uring A	Agenc	y Budget Off	icer App	roval Signa	ature								
	J.	effrev	W. Roberts	June 8	, 2004		Is the Contractor's FORM W-9 ATTACHED?							
							Is the Contractors Form W-9 Filed with Accounts?							
	COMP	LETE	FOR ALL A	/IENDME	NTS (only)					_	ertification			
Base Contract & This Amendment Prior Amendments ONLY				Finance	and Ad	dministration on from which	, do hereb; h this oblic	, M. D. Goetz, y certify that th jation is require gations previou	ere is a ed to b	a balance e paid the	ein			
ENI	D DATI	≣ →	9/30/2004	-	9/30/2005									
FY: 2004			\$120	,000.00		\$0.00								<del> </del>
FY: 2005	2005 \$40,000.00 \$120,000.00						· 							
FY: 2006					\$	40,000.00	<u> </u>			<u> </u>	<u> </u>	2011		<del>.</del>
FY:							1					EP SEP		
FY:				<u>.                                    </u>			ОСТ	- 5	2004	•		28	$\bigcirc$	
FY:								J	ZUU4		i i i i i i i i i i i i i i i i i i i		<i>[</i> ]	
		otal:	\$160	,000.00	\$1	60,000.00	1 m						E-A-M	
	17	יומו:	Ψ.σσ	,			No. 7				<b>`</b> O	CHIVED		
					•			-			मि हैं	Uii N	THE!	

# REQUEST: NON-COMPETITIVE AMENDMENT



Committee Committee
M Dantho
Commissioner of Rinance & Administration
Date: 9-24-04

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* * = =   I= = = T	~ & & ! N!^T E	ns below indicates specific info BE CONSIDERED IF INFORMAT ACH OF THE REQUIREMENTS II		ust be individually detailed or add DIS INCOMPLETE, NON-RESPONS AS REQUIRED.	ressed <u>as required.</u> SIVE, OR DOES NOT				
RFS#	345.71-7	11							
STATE AGENCY	NAME:	Department of Human Servi	ces-Disability	Determination Section					
SERVICE CAPTION	ON:	Computer Maintenance and Determination Section/Socia	Software Ser al Security Adr	vices for The Department of Hum ministration Computer System	nan Services, Disability				
CONTRACT#		FA 04-15746		PROPOSED AMENDMENT #	01				
CONTRACTOR:		Versa Management Systems, Inc.							
CONTRACT STA	RT DATE	:	10/01/03		•				
CURRENT, LATE (including ALL op	ST POSS tions to ex	IBLE END DATE : tend)	9/30/08						
CURRENT MAXI	MUM LIAE	BILITY:	\$800,000.00	)					
LATEST POSSIE	LE END I	DATE <u>WITH</u> PROPOSED AM tend)	ENDMENT:	9/30/08	,				
TOTAL MAXIMU (including ALL op	M COST V	WITH PROPOSED AMENDMItend)	ENT:	\$800,000.00					
APPROVAL CRI (select one)	APPROVAL CRITERIA: X use of Non-Competitive Negotiation is in the best interest of the state (select one)								
	only one uniquely qualified service provider able to provide the service								
<u> </u>				ch item immediately following th	e requirement text)				
		posed additional service an							
Annual Maintena	nce and M	lajor Software Upgrades to the	e Versa Disab	oility Determination System (VDD	OS)				
(2) explanation	of need fo	or the proposed amendmen	t:		RECEIVED				
				עור היי	มแรงวิกิกส์				

#318 6404

JUL 2 2 2004

The increase in hourly rate for Programming Services and Technical Analysis is needed to reflect the increase in cost of living in the world economy. Although we are requesting to increase these hourly rates, the maximum liability is not expected to increase for the contract term.							
name and address of the proposed contractor's principal owner(s):     (not required if proposed contractor is a state education institution)							
Versa Systems, Inc. 110 North Kenilworth Ave. #7-A Oak Park, Illinois 60301-1218							
(4) documentation of OIR endorsement of the Non-Competitive procurement request : (required only if the subject service involves information technology)							
select one: Documentation Not Applicable to this Request X Documentation Attached to this Request							
(5) documentation of Department of Personnel endorsement of the Non-Competitive procurement request :  (required only if the subject service involves training for state employees)							
select one: X Documentation Not Applicable to this Request Documentation Attached to this Request							
(6) description of procuring agency efforts to identify reasonable, competitive, procurement alternatives rather than to use non-competitive negotiation:							
See #7							
(7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment :							
Versa has a proprietary interest in the software with the Social Security Administration and no other vendor can modify or update the program.							
AGENCY HEAD REQUEST SIGNATURE: (must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR — signature by an authorized signatory will be accepted only in documented exigent circumstances)  SIGNATURE DATE:							

a t			CON	TR	ACT	SUI	M M A	RY	<u> </u>	EE	1				
RFS Number: 345.71-711						Contract Number: FA-04-19				-15-79	5746-00				
State Age	te Agency: Department of Human Services				Bivision:			DISABILITY DETERMINATION							
Contractor							Contractor Identification Number								
VERSA MANAGEMENT SYSTEMS INC.								V- v362989060-03							
													•		
Service Description															
			•			30,	1								
TECHNICA	AL ASS			in Data		Contract End Date									
Contract Begin Date															
October 01, 2003						September 30, 2004  nd Grant Grant Code Subgrant Code									
Allotment	Code	Cost Center		Object Code		Fund						Subgrant Cod		oue	
345.7	345.71		909	082		1				<u> </u>			n/a		
FY		ate Fu	nds	Federal	Funds		artmental Other		er Fundi	ing	Total Contract Ame (including ALL amend				
2004			\$0.00	\$1:	20,000.00		\$0.00		\$0.00		\$120,0				
2005			\$0.00		40,000.00		\$0.00		\$0.00		\$40,00			0.00	
								<u></u>							
							\$0.00		\$0.00		\$160,000.			n nn	
Total:			\$0.00	\$1	50,000.00		\$U.L	,0			<u> </u>				
CFDA#	93.80	2		<del></del> -				•			X ONLY if t			/ES:	
	l	S	tate Fiscal	Contact			ls th	e Contrac	tor a SU	BRECI	PIENT? (per	OMB A	-133)		
								o Contrac	tor a VE	NDORS	ner OMB	A-133)			
Name:	1	Osbor Deade	ne rick Street		•		Is the Contractor a VENDOR? (per OMB A-133)								
Address:   400 Deaderick Street   Phone:   Citizens Plaza Building - 5th Floor															
	Nas	hville, T	ΓN 37248			•						•			
(615) 313-5367															
								Is the Contractor on STARS?							
Procuring Agency Budget Officer Approval Signature							Is the Contractor's FORM W-9 ATTACHED?								
l l	Jeffre	y W. A	loberts S	eptembei	29, 2003	·									
							Is the Contractors Form W-9 Filed with Accounts?								
COMPLETE FOR ALL AMENDMENTS (only)							Funding Certification								
		]				endment LY	Pursuant to T.C.A., Section 9-6-113, I, M. D. Goetz, Jr., Commissioner of Finance and Administration, do hereby certify that there is a balance in the appropriation from which this obligation is required to be paid that is not otherwise encumbered to pay obligations previously incurred.								
EN	D DATE	€ →											•		
FY:															
FY:							<u> </u>								
FY:							PR	OCESS	ED		<b>A</b> S		Million and a		
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	~	tol:		\$0.00		50.00	₹ECTOF	OF AC	COHN	ts l	OF OF THE		(T)	٠	
Total		riai:							2011		RVICES	11:04	()		
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7-9-03

# REQUEST: NON-COMPETITIVE CONTRACT

APPROVED .

		•		Commissioner of Finance & Administration						
			•	Date:						
RFS #	345.71-711		,	* 24						
SERVICE :	Computer mainter Determination Se	nance and software sortices/Social Security	ervices Admin	for the Department of Human Services, Disability stration computer system						
PROPOSED	CONTRACTOR:	Versa Management	System	ns, Inc.						
MAXIMUM COST (including all options to extend):				\$ 800,000.00						
START DATE (≥ 60 days after F&A receipt of request) :				10/01/2003						
END DATE	(including all options	s to extend) :	09/30/2008							
APPROVAL	CRITERIA (select	one):								
X ·use	of Non-Competitiv	e Negotlation is in ti	ne bes	Interest of the state						
only	one uniquely qua	lified service provide	er able	to provide the service						
(attach a wr	annaina, will be see	N: ency letterhead, signe epted only in docume tach documentation o	III EU E	lated by the ACTUAL procuring agency head (signature by an kigent circumstances); the request must reference the item						
1) descript	ion of service to be	acquired;	44-0	oroplying agency to acquire the service;						
2) explana	tion of the need for : tion of whether the :	or requirement placed or requirement placed	nt by th	procuring agency to acquire the service; se procuring agency in the past, and if so, what method was used						
3) explana to acqui	re it;	anaged contractor's ti	rincipal	owner(s) (not required if proposed contractor is a state						
				providing the service and evidence of the length of time the						
6) docume	ntation of OIR endo	rsement of the Non-Co		ive procurement request (required <u>only</u> If the subject service						
7) docume	ntation of Departme	ent of Personnel endor		t of the Non-Competitive procurement request (required <u>only</u> if						
8) descrip	tion of procuring ag	ency efforts to identify	reaso:	nable, competitive, procurement alternatives (tautet titali to 050						
1		e should acquire the s E: Being the "only kn	ervice own" o	through Non-Competitive Negotiation rather than through a r "best" service provider to perform the service as desired is not						